



Transaction Advisory Services for Privately-held Businesses

Transaction Advisory Services Group: An Overview

Transaction Advisory Services (TAS) practitioners rely on the quantitative sciences of valuation, economics, finance, and accounting and the qualitative arts of law, negotiation, business strategy, and organizational development. There is one other essential ingredient: plain common sense.

RBF's TAS practice is grounded in over 25 years of deep, multi-industry expertise in M&A, business strategy and operations, financial systems, accounting and audit, taxation, and valuation.

Whether we advise the buyer or the seller, our specialists mentor and coach the client and legal team to identify the right acquisition target or buyer, assess deal economics and cultural fit, perform thoughtful due diligence, prepare a business plan, hammer out the details, and manage deal negotiations. We remain intimately involved in client wealth creation at all stages of the client life cycle, understanding that the success of an acquisition or divestiture is not just "all about the money." It is about the health and sustainability of the resulting enterprise.

Our transaction advisory services include:

- Candidate and funding source identification and matchmaking
- Financial and operational due diligence
- Business and transaction assessment, modeling, and planning
- Tax planning and exposure analysis
- Business planning
- Formal and informal valuations
- Deal structure and negotiation
- Post-acquisition support and change management

But that's only part of the story.

For a more specific description of these and other transaction advisory services, Please call Paul Bardaro, CPA, ABV at (781) 321-6065, ext. 122 or email paulb@rbfpc.com

RBF Client Benefits:

- **Proactive, involved partners**
- **Seasoned accountants with Big 4 experience**
- **More cost efficient than larger firms**
- **Serving businesses since 1985**
- **Member of an International Network of firms**



For high-level executives looking to confirm their gut instincts about where their business stands – and where it's going – RBF provides the timely financial data and deep, strategic insights they need to move ahead with confidence.

SUCCESS, MEASURED.