



Real Estate Businesses Accounting, Auditing, Tax and Advisory Services

Real Estate Practice Group: An Overview

It is impossible to engage in the business of real estate without coming across the subject of taxes. Virtually every aspect of acquiring, developing, holding, transferring and/or disposing of property has a tax implication.

The challenge is to cover all the bases: to recognize opportunities where they exist, and to manage assets in the most favorable, tax-efficient manner possible.

RBF's clients in the real estate sector benefit from our deep understanding of the many ways the laws of taxation and business can be used to their advantage. Our experience in entity selection, deal structuring, financing, taxation, valuation, government regulation and succession planning provides owners and developers of real estate with the right breadth of service to meet their needs – both for today and for the future.

Some specific ways we help our real estate clients:

- Tax advice on using trust vs. C-corp vs. S-corp structures for ownership
- Tax planning for land and property valuations, non-monetary compensation
- Analyzing multiple tax scenarios for structuring development projects
- Determining tax impact of preservation restrictions on land transfers
- Performing cost segregation studies for multiple-property entities
- Identifying optimal tax benefit scenarios on donations of real estate to charity
- Assisting with challenging local municipalities on property tax assessments

But that's only part of the story.

For a more specific description of these and other accomplishments on behalf of our real estate clients, contact Bill Rucci, CPA, MST, CGMA at (781) 321-6065, ext. 116 (email: billr@rbfpc.com) or Paul Bardaro, CPA/ABV, CGMA at ext. 122 (email: paulb@rbfpc.com)

RBF Client Benefits:

- **Proactive, involved partners**
- **Seasoned accountants with Big 4 experience**
- **More cost efficient than larger firms**
- **Serving businesses since 1985**
- **Member of an International Network of firms**



For high-level executives looking to confirm their gut instincts about where their business stands – and where it's going – RBF provides the timely financial data and deep, strategic insights they need to move ahead with confidence.

SUCCESS, MEASURED.