



Manufacturing Businesses Accounting, Auditing, Tax and Advisory Services

Manufacturing Business Practice Group: An Overview

No matter what the product focus may be, a manufacturer must constantly “re-tool” to survive the relentless pressures of a competitive marketplace – a marketplace where increased efficiencies, reduced costs, continuous innovation and sustainable profit margins are all vital to its long-term business health.

RBF’s clients in the manufacturing sector benefit from our deep understanding of the many types of business challenges they face – from the ups and downs of a start-up, to the growing pains and transition issues of an established, mature company.

Our portfolio of skills and experience in business planning, operations, financial systems, taxation, auditing, compensation, valuation and M&A provides manufacturers with the right breadth of service to meet their needs today – and to thoroughly prepare for tomorrow.

Some specific ways we help our manufacturing clients:

- Finding ways to minimize costs for healthcare and other benefits
- Identifying actual costs of entering a new market or market segment
- Preparing management contracts to withstand regulatory scrutiny
- Providing training to internal accounting department personnel
- Setting up more efficient manufacturing cost reporting systems
- Counseling on GAAP departure exceptions, SFAS 123R stock options and FIN 46R consolidation requirements
- Conducting valuation studies for buy-sell and family transition matters
- Devising funding strategies using traditional and non-traditional resources

But that’s only part of the story.

For a more specific description of these and other accomplishments on behalf of our manufacturing clients, please call Bill Rucci, CPA, MST, CGMA at (781) 321.6065, ext 116 or email billr@rbfpc.com.

RBF Client Benefits:

- **Proactive, involved partners**
- **Seasoned accountants with Big 4 experience**
- **More cost efficient than larger firms**
- **Serving businesses since 1985**
- **Member of an International Network of firms**



For high-level executives looking to confirm their gut instincts about where their business stands – and where it’s going – RBF provides the timely financial data and deep, strategic insights they need to move ahead with confidence.

SUCCESS, MEASURED.