



Biotechnology Businesses Accounting, Auditing, Tax and Advisory Services

Life Sciences Practice Group: An Overview

Biotech and life science companies are changing the game for millions of patients around the world every day. Targeting novel approaches to serious, chronic or life-threatening illnesses, these companies hold the potential to discover and produce specialized drugs that help people to lead longer, healthier lives.

Yet to sustain this important work, owners and managers need to stay on top of the factors that keep their businesses moving forward in a healthy, sustainable way. Whether in start-up mode or a more established company, it is important to combine solid business planning with sound financial discipline so that your company will fulfill its mission and grow its value over time.

RBF's clients in the life sciences sector benefit from our insight and experience with the many types of business challenges they face – such as building relationships with banks and other funding sources... managing their internal day-to-day accounting needs... retaining valuable employees... and reducing corporate tax liabilities.

Our portfolio of skills and experience in business planning, operations, financial systems, taxation, auditing, compensation, valuation and M&A provide owners with the right breadth of service to meet their needs today – and to thoroughly prepare for the promises of tomorrow.

Some of the specific ways we've helped our biotech clients recently include:

- Securing operating funds using traditional and non-traditional resources
- Managing the nuances of local, multi-state and international tax rules
- Conducting candidate searches for accounting personnel (clerk through CFO)
- Providing on-site and/or remote accounting and bookkeeping services
- Devising key employee retention packages beyond salary and benefits
- Conducting valuation studies to determine current and future company worth
- Counseling on exit strategies and the selling of the business

But that's only part of the story.

For a more specific description of these and other accomplishments on behalf of our biotech clients, please call Vincenzo Botta, CPA, at (781) 321.6065, ext. 128 or email vincenzob@rbfpc.com.

RBF Client Benefits:

- **Proactive, involved partners**
- **Seasoned accountants with Big 4 experience**
- **More cost efficient than larger firms**
- **Serving businesses since 1985**
- **Member of an International Network of firms**



For high-level executives looking to confirm their gut instincts about where their business stands – and where it's going – RBF provides the timely financial data and deep, strategic insights they need to move ahead with confidence.

SUCCESS, MEASURED.